

Narrowing – **Pick your passion** – 1st Love, 2nd Love, 3rd Love,....

Pray Always & Be Believing

Go to Indeed.com or LinkedIn or Career Explorer or _____ and **type in your passion**
(Add Internship or Entry-level appropriately)

Most important – **Where do you want to live?**

Please act as though you are going to move & work there.

(If it ends up being remote that's fantastic – less to worry about when you decide to accept.)

List top ten (employers & position titles)

Identify key words/descriptors (e.g. engineer and developer titles could be interchangeable or a specific tool/skill VBA or Python could be equally valued – analytics scripting)

Put the new title in the search bar – and list the top ten employers and titles.

You are getting more focused on what matters most to you – and you can see how employers value (title) what matters most to them.

Compare all of your top ten lists – do the employer offerings intersect? **Choose your priorities** --

(And if you've kept them all in the same city – you may have several additional options/employers to consider.)

Place the name of your employers in the LinkedIn search bar. [List Contacts & Reach Out.]

Choose wisely --

Search out contacts by job titles to find potential connections – Are they doing what you want to do?

Are they close to it? (Don't be afraid to reach out to those who have just arrived in those positions/companies...especially alumni.) And if their titles aren't an exact match/don't match up? Still reach out and ask them to please connect up with you – (You may end up working with them.)

And/Or use the LinkedIn Alumni search (for both BYU & BYU Marriott School) – putting in the name of the employer. (Filter to your contacts or IS/Tech major. And definitely ask people you know – first.)

Solicit advice – Tell them of your interest & ask them if they could share some advice (chat with you for 5 to 10 minutes)? **You would love to hear their story and gather insights.** (Informational Interviewing —You want to know more so you can make an informed decision -- about applying or chasing this career -Remember -- The 5 interview preparation questions shift/are more focused on their story.)

Give Thanks – even for the smallest response. “Do good to them who despitefully use you....”

If you're going to ask for something ask for advice – ask for another time to chat – ask them to be your mentor. He or she who asks for the job – normally receives advice...but She or he who asks for advice often receives the job.

One bonus ask – Who has had the greatest influence on you making your decision to join this employer? [Pursue this career?] Is there someone (beyond you) that you feel I should talk to?